

## Temporary Staffing Worker's Compensation PLUS



**Amwins Specialty Casualty Solutions (ASCS)** is an MGA and specialty insurance program creator. Through our differentiated and exclusive programs, we write approximately \$1 billion in annual premium for a select group of specialty niche industries.

Our exclusive temporary staffing program is a comprehensive workers' compensation solution for sophisticated guaranteed cost buyers. Coverage is provided through State National, an AM Best "A" rated carrier, and claims are managed by CCMSI.

### Program highlights

- Client-level profitability analysis through Power BI
- \$25k intermediate deductible: Available in FL



#### ASCS portal

- 24/7 access to all policy, client, payroll, premium and claims data
- All-in-one underwriting solution, including policy management + reporting

### Target clients

- Annual estimated premium between \$500,000 and \$10M
  - Will go below minimum for certain industries (i.e. – healthcare, IT)
- At least two years in business
- No California only (50% or less of payroll preferred)

Preferred Classes	Excluded Classes
<ul style="list-style-type: none"> <li>- <b>Office exposures:</b> IT, auditors, insurance, banks, accountants, clerical, schools, college, etc.</li> <li>- <b>Retail stores:</b> clothes, hardware, retail drug stores, department, quick printing, coffee, etc.</li> <li>- <b>Light construction:</b> electrical wiring within buildings, alarm installation, cable installation (residential), janitorial, residential and commercial painters, etc.</li> <li>- <b>Hospitality:</b> family style restaurants, sandwich shops, chain restaurants, white table restaurants, hotels, inns, country clubs, etc.</li> <li>- <b>Light manufacturing:</b> hardware, lighting, cable, clothing, furniture, furniture assembly, etc.</li> <li>- <b>Warehousing:</b> wholesale storage, food sundries, sorting &amp; packaging</li> </ul>	<ul style="list-style-type: none"> <li>- Any risk with work at heights &gt; 25 feet</li> <li>- Cannabis/marijuana-related products</li> <li>- Chemical or chemical-related risks</li> <li>- Cleaning contractors who are involved in asbestos abatement or COVID-19</li> <li>- Demolition activities</li> <li>- Electroplating risks</li> <li>- Foreign voluntary comp</li> <li>- Hazard Group G</li> <li>- Healthcare risks that staff in COVID-19 exposures</li> <li>- Heavy construction classes (not mentioned in preferred)</li> <li>- Logging or sawmill operations</li> <li>- Risks that work in confined spaces</li> <li>- Trucking or transportation</li> <li>- USL&amp;H</li> </ul>



## Excluded risks not associated with exposures:

- Startup staffing companies (defined as less than 2 years)
- California staffing companies in violation of Rule 4
- Day labor
- Employer of record

## Included risk-management services

- **Early intervention telephonic case management:** Immediate access to a nurse at the time of injury allowing the injured employee to receive professional medical advice prior to filing a claim.
- **Risk management information system (RMIS):** Access to a state-of-the-art technology platform offering specialized loss, premium and policy summary reports.
- **End-to-end claim management reports:** Specialized claim summary reporting throughout the claim process.
- **Predictive modeling:** Assesses previous claims and delivers a rating based on expected ultimate claim severity. This allows the TPA to focus efforts on the claims that are most at-risk for adverse development.
- **Loss control services:** Loss control for each client providing site and employee safety recommendations.
- **Benchmarking analysis:** Comparison of results to peer members within the program.

## Submission requirements

- Signed Acord application
- Historical losses and exposures (included loss detail)
  - Require minimum three years
  - Preferred five years
  - Valued within 90 days of inception
- Staffing supplemental application
  - If healthcare-related, then need separate healthcare application
- Require job duties by class code by host client
- Reported payroll needs to include employee name, host client & host client code per location
  - Additional states/class codes/locations submitted through portal



**ASCS Temporary Staffing Workers' Compensation is available nationwide.**

Amwins Specialty Casualty Solutions  
10 S. LaSalle St., Suite 2000  
Chicago, IL 60603

Brian Halstead  
Vice President  
312.601.9269  
brian.halstead@amwins.com