

Areas of expertise

AVIATION

FINANCIAL & PROFESSIONAL LINES

CARGO, MARINE & TRANSPORTATION

FLEET

CONSTRUCTION, ENGINEERING & RENEWABLE ENERGY **PROPERTY**

REINSURANCE

ENERGY

BINDERS & PROGRAMS

CASUALTY / LIABILITY



Not just another London broker

Big company resources, family company values

Our 50-year heritage and the reputation we have earned for integrity continues as we bring on the future as Amwins Global Risks.

Scale

Amwins Global Risks is the international operation of Amwins, the largest independent wholesale broker in the world, placing over US \$33 billion in annual premium.

Stability

Our wholesale business model and capital structure mean we can focus on our clients' long-term interests.

Expertise

We know our markets and have been speciality broking since 1968. Plus, our team of claims specialists have the expertise you can rely on when a loss occurs.

Independent

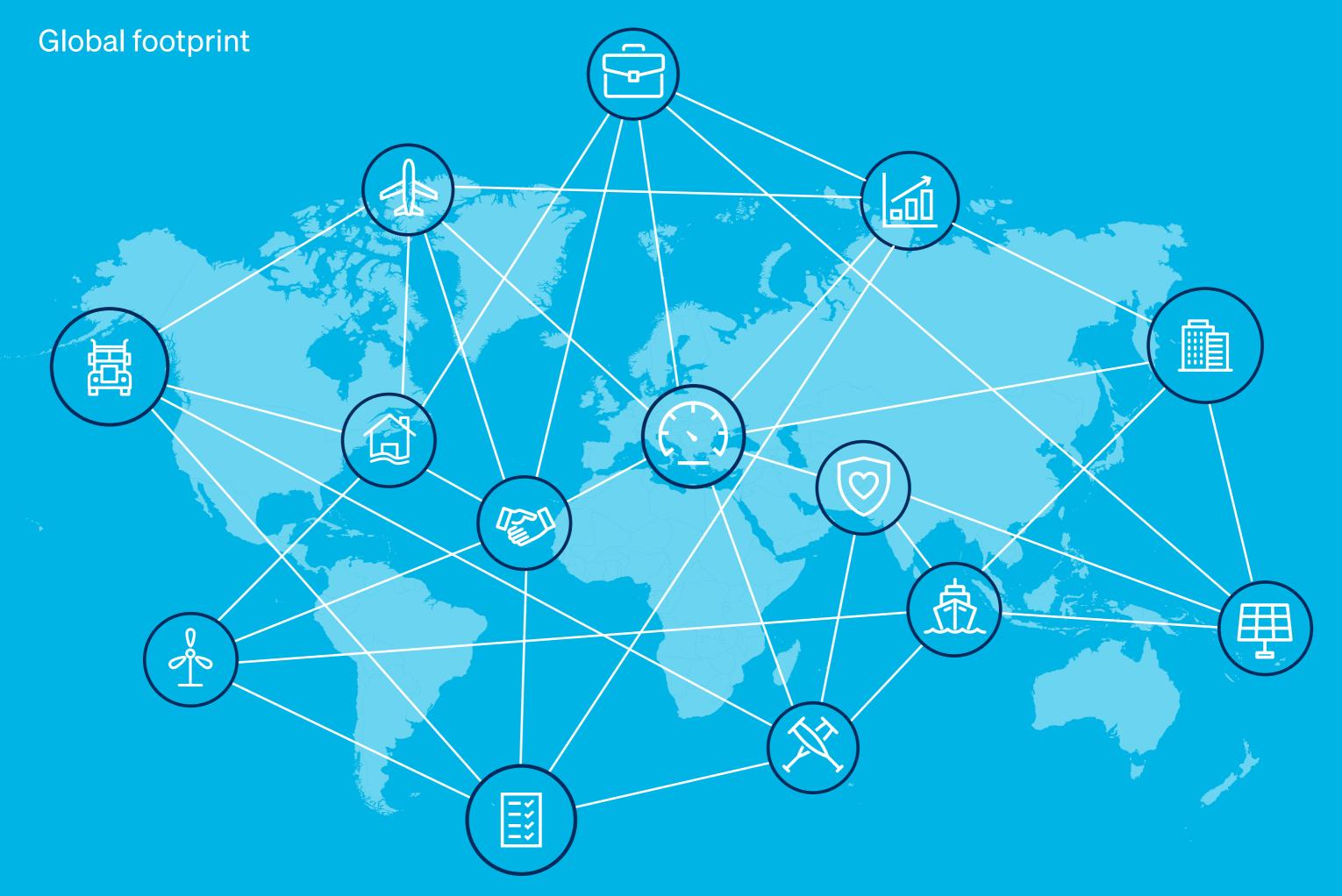
We're not tied to an insurer or network. Amwins Global Risks is free to negotiate with any market and we have excellent connections throughout the Lloyd's market and with insurers internationally.

A culture of collaboration

We collaborate, share ideas and communicate – with the aim of being the best at what we do, always.

Teamwork

Amwins Global Risks uses its market connections spanning the globe to secure solutions for challenging and complex risks.



2010 - 2012



International **Debut**

- 2010 Amwins first enters London and International Markets via the acquisition of Colemont
- 2012 Amwins partners with THB to fully commit to the London market

2013 - 2018



Focus on Sales

- 2014 Reached \$1bn of premium
- 2018 Reached \$2bn of premium
- Amwins US volume to AGR grows from \$40m to \$500m

2019 - 2023



- Build a **Platform**
- 2019 Named Broker of the Year
- Rebranded to **Amwins Global Risks**
- New offices at 22 Bishopsgate
- Creating a powerful culture
- Significant investment in data, technology, and operations talent

2023 **Onwards**

- Focus on recruitment -Marine, Professional, Casualty, International, Binders + more
- Acquisition of Roberts Armytage and Partners
- Out performance in property

- Launch Amwins Amplify
- Enhance the platform
- Increased alignment with Amwins group

The power of Amwins Global Risks working for you

\$3.5 billion+

premium placed

Largest independent wholesale broker in Lloyd's

Top 10

Global reinsurance intermediary

\$3.2 billion+

Total claims handled in the past five years by our award-winning Claims team

Amwins Global Risks premium income by territory

North America 69%



Latin America & Caribbean 9%

R.O.W. 4%









Clients in 140+ countries

Backed up by the strength of **Amwins Group**

> **Total Amwins group** premium placements:

\$40 billion+



Amwins Global Risks premium volume:

\$3.5 billion+

Amwins represents:

Of all Lloyd's E&S US premium

Lloyd's contributor



Areas of expertise

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Aviation

Major airlines, general aviation, major products manufacturers, repair and service companies, major governmental risks, worldwide helicopter fleets, war risks and a wide range of other aviation classes.



Binders & Programs

Amwins Global Risks is the largest broker of binding authority business into Lloyd's, with binder premium in excess of US \$1 billion. We offer a complete solution for all aspects of program business, from full delegated underwriting authority to embedded product solutions.



Cargo, Marine & Transportation

Protection & Indemnity, Marine Hull, Liability, War and Piracy, Cargo, Inland Marine, Ports, Terminals and Construction risks for retail, wholesale and reinsurance clients worldwide.



Casualty/Liability

Protection for businesses against liabilities as a result of incidents involving property damage or injury to a third party.



Construction, Engineering & Renewable Energy

Civil engineering and erection projects, power stations, manufacturing and production plants and refineries.



Energy

Operational and construction risks of upstream, midstream, downstream and renewable energy companies, including property, business interruption, operators extra expense and liability coverages relating to exploration, production, distribution, processing and refining operations.



Fleet

Wholesale motor fleet risks from UK broker clients for difficult-to-place risk exposures including courier, haulage, bus and coach, self-drive hire and taxis.



Financial & Professional Lines

Bankers Blanket Bond/Crime, Specie/CIT, PI, D&O, E&O and EPL for financial institutions and the professional services sector and emerging risks such as cyber liability.



Property

Protection for a wide range of industrial, residential and commercial assets against risk of damage and loss by natural causes (single perils or combined cover for earthquake, wind, flood and volcanic eruption) or man-made perils such as terrorism.



Reinsurance

Supporting businesses in their risk management through facultative and treaty reinsurance and alternative risk transfer solutions.

Contacts available on our website: amwinsglobalrisks.com

Our offices



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Amwins Global Risks is the international division of Amwins, the largest specialty wholesale distributor in the world, placing more than \$40bn in annual premium. We place over \$3.5bn of that premium, bringing the market muscle and global reach required to find solutions for the most complex risks. With over 780 employees around the world, and a global footprint across more than 140 countries, we've cemented our place as a top 10 contributor to Lloyd's. We're one of the largest independent brokers – and the largest binding authority broker – in the London Market.

Visit amwinsglobalrisks.com for more information.



AMWINS GLOBAL RISKS

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